

### **Peter Decher Named President of ShipCarsNow, Inc.**

#### **FOR IMMEDIATE RELEASE**

**OMAHA, Neb., March 21, 2016** – Union Pacific recently named Peter Decher president of ShipCarsNow, Inc., a wholly-owned subsidiary of Union Pacific Railroad. Decher succeeds Martin Coalson who retired after a 37-year Union Pacific career.

Decher most recently served as Union Pacific's director of market and resource planning - Automotive, where he led commercial resource strategies and Insight Network Logistics, a Union Pacific subsidiary. Decher served as director of operations – ShipCarsNow, from 2009 to 2012 after beginning his Union Pacific career in 2005. Decher earned a bachelor's degree in logistics management and marketing from Central Michigan University.

"Pete delivers an excellent customer experience through his deep understanding of Union Pacific's innovative franchise," said Jennifer Hamann, Union Pacific vice president and general manager - Automotive. "In his new ShipCarsNow role, Pete will bring world-class transportation solutions to new and used auto shippers in the dynamic automotive market."

#### **About ShipCarsNow**

ShipCarsNow is the nation's premier provider of multi-modal vehicle transportation. Established by Union Pacific in 2006, ShipCarsNow is uniquely positioned to bring the benefits of rail transport to the auto remarketing industry as a natural extension of Union Pacific's network for new car distribution. ShipCarsNow combines the best features of various modes of transport to enable new and used auto shippers to reach more markets and lower auto transport costs. Customers include auto manufacturers, auto remarketers, upfitters, auto auctions, fleet managers, finance companies and rental car companies. ShipCarsNow embodies the integrity and values of its parent company, Union Pacific Railroad, as exemplified by its being awarded the Better Business Bureau Integrity Award and the SmartWay Excellence Award. For more information, visit [ShipCarsNow.com](http://ShipCarsNow.com) or contact ShipCarsNow at 866-207-3360.

#### **About Union Pacific**

Union Pacific Railroad is the principal operating company of Union Pacific Corporation (NYSE: UNP). One of America's most recognized companies, Union Pacific Railroad connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2006-2015, Union Pacific invested approximately \$33 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes Agricultural Products, Automotive, Chemicals, Coal, Industrial Products and Intermodal. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

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